

Notification Regarding Reorganization and Executive Appointments

Suntory Beverage & Food Limited (President & CEO: Makiko Ono) announces the following organizational changes and executive appointments for its major group companies, effective April 1, 2024.

1. Organizational Changes Effective April 1, 2024

- Reorganization of the Corporate Strategy Division of Suntory Beverage & Food Limited
 - ▽ In order to strengthen the planning and promotion functions of corporate communication strategies, the Corporate Communication Department in the Corporate Strategy Division and some functions of SBF Japan's Public Relations Department will be integrated and placed immediately under Suntory Beverage & Food Limited to maximize corporate value by unifying the PR and IR functions of all group companies.

- Establishment of Brand Marketing Division at Suntory Beverage & Food Limited
 - ▽ In order to centralize and accelerate the decision-making regarding SBF Japan's brand communication strategy, the Brand Development Division and the Communication Division will be merged to form the Brand Marketing Division.

- Reorganization of the Vending Machine Business Division of Suntory Beverage & Food Limited
 - ▽ In accordance with the reorganization of the vending machine business, the functions of the Vending Machine Business Division will be transferred to Suntory Beverage Solution Limited, SBF Japan's Strategy & Business

Planning Division, and SBF Japan's Brand Marketing Division. In addition, the functions of Sunvend Limited will be transferred and incorporated into Union Trust Co.,Ltd. for the purpose of integrating vending machine management and operation. The Vending Machine Business Division will be abolished in conjunction with this change.

- Reorganization of the Production & Supply Chain Management Division of Suntory Beverage & Food Limited
 - ▽ In order to promote the transformation of MONOZUKURI, the current Supply Chain Management Division, Quality Assurance Department, and Engineering Department will be reorganized to establish the Strategy Department, Production Department, Supply Chain Planning Department, and Quality Assurance Department.

- Reorganization of the Corporate HR & Risk Management Division of Suntory Beverage & Food Limited
 - ▽ In order to clarify the roles of departments and to manage human resources, including those of group companies in Japan, the name of the Corporate HR & Risk Management Division will be changed to the Human Resources Department. In addition, the Human Resources Development Department will be renamed the Human Resources Development Office.

- Reorganization of Suntory Foods Limited
 - ▽ In accordance with the reorganization of the soft drink vending machine business in Japan, the sales functions of Suntory Foods Limited for vending machine operators will be integrated into Suntory Beverage Solution Limited.
 - Abolition of the Nationwide Vending Machine Sales Division
The Nationwide Vending Machine Sales Division will be transferred to Suntory Beverage Solution Limited.
 - Reorganization of the Overall Sales & Marketing Division
 - All Office 2s under the sales divisions of the Metropolitan Sales & Marketing Division, Tokai-Hokuriku Sales & Marketing Division, and Kinki Sales & Marketing Division will be abolished. In accordance with the abolition of Office 2s, the current two-office structure will be reorganized into a single office structure, and the Sales & Marketing Division Metropolitan Area office, Sales & Marketing Division Tokai Hokuriku Area office, and Sales & Marketing Division Kinki Area office will be placed under the respective sales divisions in Tokyo, Nagoya, and Osaka.

- The Sales Planning Department and the Sales Development & Marketing Promotion Department will be merged into the Sales Planning and Promotion Department to promote integrated activity management and area marketing in the Metropolitan Sales & Marketing Division, the Tokai-Hokuriku Sales & Marketing Division, and the Kinki Sales & Marketing Division.
- The Metropolitan Area Office will be placed under the Metropolitan Sales & Marketing Division.
Office 1, Office 2 and Office 3 will be abolished in conjunction with this change.
- The Nagoya Branch will be placed under the Tokai-Hokuriku Sales & Marketing Division.
Office 1 and Office 2 will be abolished in conjunction with this change.
- The Kinki Branch will be placed under the Kinki Sales & Marketing Division.
Office 1 and Office 2 will be abolished in conjunction with this change.
- Office 3 of the Sales & Marketing Division Chugoku Shikoku Area will be abolished.

2. Executive Appointments

- Suntory Beverage & Food Limited

Position Changes (Directors, Audit & Supervisory Board Members): Effective March 27, 2024

Position Changes (Executive Officers other than the above) & Responsibility Changes: Effective April 1, 2024

New Position (All are positions at SBF unless otherwise stated)	Former Position (All are positions at SBF unless otherwise stated)	Name
Managing Executive Officer SBF Japan Deputy CEO Division COO, SBF Japan Brand Marketing Division, Cross Region Development Department	Managing Executive Officer SBF Japan Deputy CEO Division COO, Brand Development Division, SBF Japan, Division COO, Communication Division, SBF Japan, Cross Region Development Department	Shinichiro Yanai
Leaving	Managing Executive Officer Division COO, Corporate Management Division	Akira Haraguchi
Managing Executive Officer Deputy Division COO, Brand Marketing Division, SBF Japan	Managing Executive Officer Deputy Division COO, Brand Development Division, SBF Japan	Akiyo Sato
Managing Executive Officer Division COO, Corporate Strategy Division, in charge of the Corporate Communication Department	Managing Executive Officer Division COO, Corporate Strategy Division	Noriaki Otsuka
Executive Officer Division COO, Corporate Management Division	Executive Officer Senior General Manager, Human Resources Department/ Division COO, Business Administration & HR Division, SBF Japan	Atsushi Inoue
Leaving	Executive Officer Division COO, Vending Machine Business Division, SBF Japan	Tetsu Tanaka
Leaving	Executive Officer Senior General Manager, Corporate Management Division	Yasushi Kishimoto

Executive Officer SBF Japan Senior General Manager, Supply Chain Planning Department/Senior General Manager, Strategy Department, Production & Supply Chain Management Division	SBF Japan Senior General Manager, Supply Chain Management Department, Production & Supply Chain Management Division	Ryo Takayama
Executive Officer Senior General Manager, Production & Supply Chain Management Department, MONOZUKURI Division	Senior General Manager, Production & Supply Chain Management Department, MONOZUKURI Division	Naoki Nishikawa

*The change of executives, effective late March 2024, has already been announced.

(See news release No. SBF1432)

*Akira Haraguchi will assume the position of Senior Advisor to the Corporate Management Division of Suntory Beverage & Food Limited.

- Suntory Foods Limited

Position Changes (Directors, Audit & Supervisory Board Members): Effective March 27, 2024

Position Changes (Executive Officers other than the above) & Responsibility Changes: Effective April 1, 2024

New Position (All are positions at Suntory Foods Limited unless otherwise stated)	Former Position (All are positions at Suntory Foods Limited unless otherwise stated)	Name
Leaving	Director, Senior Managing Executive Officer In charge of vending machine sales	Keiichi Arai
Leaving	Director, Managing Executive Officer Division COO, Sales Development & Marketing Promotion Division	Hiromu Okido
Director, Managing Executive Officer Division COO, Sales & Marketing Division Tokai Hokuriku Area	Director, Executive Officer Division COO, Sales & Marketing Division Tokai Hokuriku Area	Takashi Kubo
Director, Managing Executive Officer Division COO, Metropolitan Sales & Marketing Division	Director, Executive Officer Division COO, Metropolitan Sales & Marketing Division	Kazuhide Tamura

Director, Managing Executive Officer Division COO, Sales & Marketing Division Kinki Area	Director, Executive Officer Division COO, Sales & Marketing Division Kinki Area	Yuji Mori
Director, Managing Executive Officer Division COO, Nationwide Chainstores Sales Division	Director, Executive Officer Division COO, Nationwide Chainstores Sales Division	Hiroshi Kawahara
Director, Executive Officer Division COO, Sales Development & Marketing Promotion Division	Deputy Division COO, Sales Development & Marketing Promotion Division	Naoki Harada
Leaving	Executive Officer Senior General Manager, Metropolitan Office 2, Metropolitan Sales & Marketing Division	Hisashi Ishimaru
Leaving	Executive Officer Senior General Manager, Sales & Marketing Division Chugoku Shikoku Area	Koji Tominaga
Leaving	Executive Officer Senior General Manager, Tokai Hokuriku Office 2, Tokai-Hokuriku Sales & Marketing Division	Toshikatsu Tanaka
Leaving	Executive Officer Senior General Manager, Kinki Office 2, Kinki Sales & Marketing Division	Akira Nakajima
Executive Officer Senior General Manager, Sales & Marketing Division Tokai Hokuriku Area	Executive Officer Senior General Manager, Tokai Hokuriku Office 1, Sales & Marketing Division	Akiyoshi Ogata
Executive Officer Senior General Manager, Sales & Marketing Division Kinki Area	Executive Officer Senior General Manager, Kinki Office 1, Sales & Marketing Division	Eiichi Yaegashi
Executive Officer Senior General Manager, Sales & Marketing Division Metropolitan Area	Executive Officer Senior General Manager, Metropolitan Office 1, Sales & Marketing Division	Takeshi Uneda

Executive Officer Senior General Manager, Sales & Marketing Division Chugoku Shikoku Area	Senior General Manager, Kinki Office 2, Kinki Sales & Marketing Division	Ryuji Shiraishi
Leaving	Executive Officer Division COO, Nationwide Vending Machine Sales Division	Akihiro Okouchi
Leaving	Audit & Supervisory Board Member	Yuji Yamazaki
Leaving	Audit & Supervisory Board Member	Hidekazu Orita
Audit & Supervisory Board Member	-	Hideki Kanda
Audit & Supervisory Board Member	-	Makoto Tamura

*Keiichi Arai will assume the Director and Executive Vice President position of Suntory Beverage Solution Limited.

*Hiromu Okido will assume the position of Senior Audit & Supervisory Board Member of Suntory Spirits Ltd.

*Hisashi Ishimaru will assume the Director and Managing Executive Officer position and Division COO position of the Overall Sales & Marketing Division at Suntory Beverage Solution Limited.

*Koji Tominaga will assume the Senior Managing Director position and Division COO position of Beverage Sales Division of Suntory Field Expert Co.,Ltd

*Toshikatsu Tanaka will assume the Executive Officer position and Division COO position of the Tokai-Hokuriku Sales & Marketing Division of Suntory Beverage Solution Limited.

*Akira Nakajima will assume the Director, Executive Officer position and Division COO position of the Metropolitan Sales & Marketing Division of Suntory Beverage Solution Limited.

*Akihiro Okouchi will assume the Executive Officer position and Division COO position of the Nationwide Vending Machine Sales Division and of Suntory Beverage Solution Limited.

- Suntory Products Limited

Position Changes (Audit & Supervisory Board Members): Effective March 27, 2024

Position Changes (Executive Officers other than the above) & Responsibility Changes: Effective April 1, 2024

New Position	Former Position (All are positions at Suntory Products Limited unless otherwise stated)	Name
Leaving	Executive Officer Senior General Manager, Minami Alps Hakushu Water Plant	Shigeo Masuda
Executive Officer Senior General Manager, Minami Alps Hakushu Water Plant	Suntory Beverage & Food Limited Senior General Manager, Quality Assurance Department, SBF Japan	Michiya Kanbe
Leaving	Audit & Supervisory Board Member	Yuji Yamazaki
Audit & Supervisory Board Member	-	Hideki Kanda

*Shigeo Masuda will assume the position of Senior General Manager of Supply Chain Quality and Safety Department of Supply Chain Innovation and Development Division.

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